



CREDIT REPORT on: SAMPLE COMPANIA AD

Your Reference-No.: 000000003

Date of last change: 22.01.2018

Company - Name and Contact

Local name: SAMPLE COMPANIA AD

Name in national language: САМПЪЛ КОМПАНИЯ АД

International name: SAMPLE COMPANY JSC

Name in English: SAMPLE COMPANY JSC

Registered address:

Ul. Testova 8
1000 Sofia
Bulgaria

Contacts:

Tel.: +359-2-9312222
Fax: +359-2-9313333
E-Mail: office@samplecompania.bg
Web: <http://samplecompania.bg>

Further addresses:

Head office:

Business Center "Test", floor3, office 312
1111 Sofia
Bulgaria
Telephone: +359-2-9314444
Fax: +359-2-9315555
E-Mail: headoffice@samplecompania.bg
Internet: <http://samplecompania.bg>

Branch office:

ul. Varnatest No. 3
9000 Varna
Bulgaria
Telephone: +359-52-222222
Fax: +359-52-333333
E-Mail: varna@samplecompania.bg
Internet: <http://samplecompania.bg>

Production unit:

ul. Ledeniktest No. 1
5049 s. Ledenik
Bulgaria
Telephone: +359-62-88888
Fax: +359-62-77777
E-Mail: production@samplecompania.bg
Internet: <http://samplecompania.bg>

Company Details

Establishment & Registration:

Established: 12.8.1991
Registered at Sofia town court
Court number: 1111/1991
Bulstat/VAT number: 000000003

Status of the company:

Status: Active
Comments: The company is active since establishing date without any interruptions.

History of the company:

Established as OOD (LTD).
On 13.3.2001 the company changed legal form to AD (JSC).

Legal Form:

Joint Stock Company (AD)

Registered Capital:

BGN 3 681 782.00

Available information about banking accounts:

Bankers:

UNICREDIT BULBANK AD

Business Activities:

NACE 1.1: 70.20 Letting of own property
NACE 1.1: 25.22 Manufacture of plastic packing goods
NACE 2: 68.20 Renting and operating of own or leased real estate
NACE 2: 22.22 Manufacture of plastic packing goods

Further information:

The company has two business lines:
1. Own office building "Test" with total space 3000 m2. which is rented to other companies.
2. Manufacture of plastic goods, located in the village of Ledenik.

Main suppliers:

LUKOIL Neftochim Burgs
PLASTHIM SOFIA

Main clients:

90% from production is for export to ALFA (Taiwan), BETA (China) and OMEGA (Germany)

Real Estate:

Own office premises 3.000 m2
Own production premises 300 m2

General Comments:

No negative reputation or negative press reviews are known.

Shareholders - Management - Employees - Company relations

Shareholders:

PETAR ATANASOV ATANASOV	ID 4206026962	40%
SAMPLE HOLDING AD	ID 111111111	60%

Management:

Name	ID	Function	Nationality
TODOR IVANOV STANKOV	5210106866	Representative	Bulgaria
IVAYLO PETROV MANDJUKOV	7404146942	Board of Directors	Bulgaria
PETAR ATANASOV MANDJUKOV	4206026964	Board of Directors	Bulgaria
TODOR IVANOV STANKOV	5210106866	Board of Directors	Bulgaria

Comments on management:

The company is represented by two representatives together.

Number of Employees:

As at date	Value
31.12.2006	137
31.12.2007	59
31.12.2008	16
31.12.2009	16
31.12.2010	30
31.12.2011	35
31.12.2012	33
31.12.2013	18
31.12.2014	18
31.12.2015	19
31.12.2016	22
Latest stand	17



Employees-Grouping: 10 - 49

Company Size (based on number of employees): Small

Information about related companies:

Ultimate major shareholder of the company is PETAR ATANASOV ATANASOV.

Other subsidiaries of SAMPLE HOLDING AD:

Company ID	Company Name
121440510	ATANASOV EAD
130652660	BALGARSKI INDUSTRIALEN OOD
131105810	PRES OOD
131425990	FINANS EOOD
131448940	BILDING EOOD
131448960	VITOSHA EOOD
131448990	GELA EOOD

Trade Relations:

Export:

USA, EU

Import:

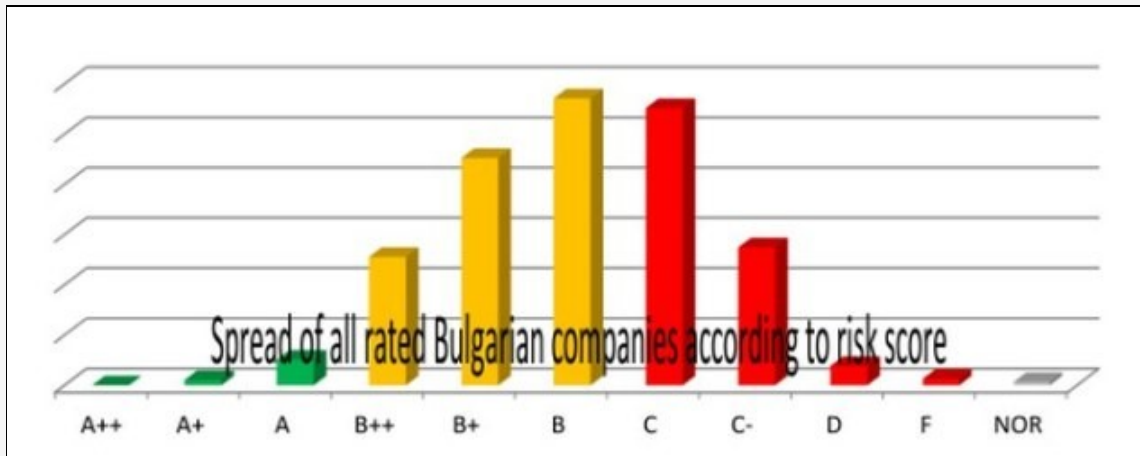
Taiwan, China, EU

Credit Summary

Summary on SAMPLE COMPANIA AD:

RATING:	CREDIT LIMIT:	COMPANY SIZE:
B	EUR 80 000.00	Small

Spread of all rated Bulgarian companies according to risk score:



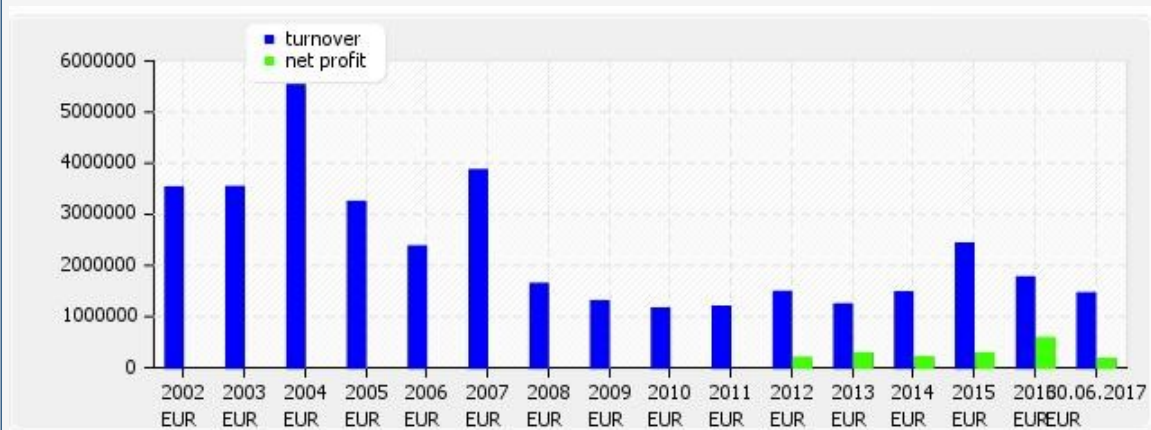
Position of SAMPLE COMPANIA AD according to risk score:

					The company is here ↓					
A++	A+	A	B++	B+	B	C	C-	D	F	NOR
LOW RISK			MEDIUM RISK			HIGH RISK				n/a

Financial Data

Turnover:

Year	Currency	Value
2002	EUR	3 527 670.00
2003	EUR	3 535 320.00
2004	EUR	5 767 080.00
2005	EUR	3 243 600.00
2006	EUR	2 372 520.00
2007	EUR	3 863 250.00
2008	EUR	1 637 100.00
2009	EUR	1 299 480.00
2010	EUR	1 155 660.00
2011	EUR	1 184 730.00
2012	EUR	1 482 570.00
2013	EUR	1 238 280.00
2014	EUR	1 472 880.00
2015	EUR	2 425 560.00
2016	EUR	1 767 150.00
30.06.2017	EUR	1 455 540.00



Financial Statements:

Exchange rate since 1998 is 1 BGN (denominated lev) = 0.51 EUR

In this report all financial data which are originally stored as BGN values were transformed into EUR.

Important Ratios:

Ratio	2014	2015	2016	2017
Accounting period:	1.1.2014 - 31.12.2014	1.1.2015 - 31.12.2015	1.1.2016 - 31.12.2016	1.1.017 - 30.6.2017
Debt ratio	0.18	0.19	0.14	0.19
Quick ratio	1.04	0.46	0.97	0.46
Current ratio	1.07	0.48	0.99	0.48
Days purchase in payables	138.36	228.52	163.01	152.35
Operating margin in %	15.23	26.83	41.87	26.81
Cash ratio (acid ratio)	0.49	0.10	0.77	0.10
Return on sales ROS in %	14.08	24.13	37.68	24.13
Return on assets ROA in %	2.52	3.27	6.53	2.45

Return on equity ROE in %	3.15	4.16	7.77	3.12
Days supply in inventory	3.90	4.54	3.49	3.00
Days sales in receivables	76.48	83.58	32.53	55.70

Balance Sheet:

BALANCE SHEET in EUR'000	2014	2015	2016	2017
Accounting period:	1.1.2014 - 31.12.2014	1.1.2015 - 31.12.2015	1.1.2016 - 31.12.2016	1.1.2017 - 30.6.2017
A. UNPAID CAPITAL				
B. FIXED ASSETS				
<i>I. Fixed Intangible Assets:</i>				
R&D Products				
Concessions, patents, trade-marks etc	30	28	27	22
Goodwill				
Intangible fixed assets under construction				
thereof advances				
Total I	30	28	27	22
<i>II. Fixed Tangible Assets</i>				
Land and Buildings	6818	6551	7433	5241
thereof Land	731	731	731	584
thereof Buildings	6087	5821	6702	4656
Machines, Vehicles	608	574	577	459
Equipment	51	49	43	40
Tangible fixed assets under construction	28	1087	28	870
thereof advances				
Total II.	7505	8261	8080	6609
<i>III. Fixed Financial Assets</i>				
Shares in group companies				
Loans granted to group companies				
Shares in joint ventures				
Long term investments				
Other loans	8	8	8	6
Bought back own shares				
Total III.	8	8	8	6
IV. Deferred Taxes				
B. FIXED ASSETS TOTAL	7543	8297	8114	6638
C. CURRENT ASSETS				
<i>I. Inventories</i>				
Raw Materials	12	11	11	9
Work in progress				
thereof young animals				
Trading goods	4	4	4	3
thereof production	4	4	4	3
thereof goods for sale				
Advances				
Total I.	16	15	15	12
<i>II. Receivables</i>				
Receivables from customers	310	272	136	218
thereof more than 1 year				
Receivables from group companies				

thereof more than 1 year				
Receivables from joint ventures				
thereof more than 1 year				
Other receivables			2	
thereof more than 1 year				
Total II.	310	272	138	218
III. Current Financial Assets				
Current investments in related companies				
Bought back own shares				
Other current financial assets				
Total III.				
IV. Cash equivalents				
Cash and accounts in the country	275	71	528	57
thereof cash				
Thereof cash in foreign currency (equivalent)	6	3	4	2
thereof current accounts	270	68	525	55
thereof blocked accounts				
thereof cash equivalents				
Cash and accounts abroad				
thereof cash				
Thereof cash in foreign currency (equivalent)				
thereof current accounts				
thereof blocked accounts				
Total IV.	275	71	528	57
C. CURRENT ASSETS TOTAL	601	358	681	287
D. Deferred expenses				
TOTAL ASSETS	8144	8655	8795	6924
A. OWNERS EQUITY				
I. Share capital	1878	1878	1878	1878
II. Issue premium	2193	2193	2193	1379
III. Revaluation reserves	1994	1994	1994	1595
thereof revaluation reserves of financial instruments				
IV. Reserves				
legal reserves			188	
reserve related to bought back own shares				
reserve from company foundation				
other reserves	28	121	28	97
Total IV.	28	121	215	97
V. Result from previous period				
Undistributed profit	2620	2618	2619	2095
Uncovered loss	-2387	-2276	-2086	-1821
Total V.	233	343	533	274
VI. Current result profit (loss)	206	283	574	226
A. OWNERS EQUITY TOTAL	6530	6812	7387	5449
B. PROVISIONS				
Provisions for pensions				
Provisions for taxes	179	175	174	140
thereof deferred taxes	179	175	174	140
Other provisions				
B. PROVISIONS TOTAL	179	175	174	140
C. LIABILITIES				
Bond-backed loans				

less than 1 year				
more than 1 year				
Bank loans				
less than 1 year				
more than 1 year				
Advances received	26	16	16	13
less than 1 year	26	16	16	13
more than 1 year				
Payables to suppliers	263	277	159	221
less than 1 year	263	277	159	221
more than 1 year				
Liabilities on policies				
less than 1 year				
more than 1 year				
Liabilities to group companies	938	1170	806	936
less than 1 year	63	246	263	197
more than 1 year	875	924	544	740
Liabilities to joint-venture companies				
less than 1 year				
more than 1 year				
Other liabilities	209	206	252	165
less than 1 year	209	206	252	165
more than 1 year				
thereof to personnel	22	22	23	17
less than 1 year	22	22	23	17
more than 1 year				
thereof to social insurance	5	5	5	4
less than 1 year	5	5	5	4
more than 1 year				
thereof for taxes	48	31	39	24
less than 1 year	48	31	39	24
more than 1 year				
C. LIABILITIES TOTAL	1436	1669	1234	1335
less than 1 year	561	745	690	596
more than 1 year	875	924	544	740
D. FINANCING AND DEFERRED INCOME				
thereof				
Financing				
Deferred income				
TOTAL EQUITY AND LIABILITIES	8144	8655	8795	6924

Profit & Loss Account:

P&L ACCOUNT in EUR'000	2014	2015	2016	2017
Accounting period:	1.1.2014 - 31.12.2014	1.1.2015 - 31.12.2015	1.1.2016 - 31.12.2016	1.1.2017 - 30.6.2017
A. EXPENSES				
I. OPERATION EXPENSES				
Decrease of inventories				
thereof for materials	31	692	56	415
thereof for services	605	636	350	382

Personnel expenses	228	315	301	189
thereof wages	205	258	275	155
thereof social insurance	23	29	26	17
thereof pensions	23			
Depreciation	259	266	292	160
thereof Depreciation of fixed assets	259	266	292	160
Other expenses	64	146	73	88
thereof Book value of sold assets (without production)				
I. OPERATION EXPENSES TOTAL	1187	2055	1073	1233
II. Financial expenditures				
Depreciation of financial assets				
thereof exchange rate losses				
Paid interest	64	56	57	34
thereof interest to group companies				
Thereof expenditures for securities operations				
II. Financial expenditures Total	64	56	57	34
B. Profit on ordinary activity	222	315	638	189
III. Extraordinary expenses				
thereof expenses on disasters and emergency expenses				
C. Total expenses (I+II+III)	1251	2111	1129	1266
D. Accounting profit	222	315	638	189
IV. Taxation on profit	17	32	64	19
V. Other taxes				
E. Net profit	206	283	574	170
Total expenses	1473	2426	1767	1456
A. REVENUES				
I. OPERATING REVENUES				
Net sales	1460	1173	1524	704
Production				
Goods				
Services	1460	1173	1524	704
Increase of production and work in progress				
Expenses on acquisition of assets	1	1059	80	635
Other revenues	12	194	164	116
thereof financing				
I. TOTAL OPERATING REVENUES	1473	2426	1767	1456
II. FINANCIAL REVENUES				
Income from shares				
thereof income from shares in group companies				
Income from investments and loans				
thereof from investments in group companies				
Income from interest	1			
thereof from interest from group companies				
II FINANCIAL REVENUES TOTAL	1			
TOTAL REVENUES FROM ORDINARY ACTIVITIES	1473	2426	1767	1456
LOSS				
Extraordinary revenues				
AFTER TAX LOSS				
TOTAL REVENUES	1473	2426	1767	1456

COMMENTS ON FINANCIAL DATA

Financial statements 2015 and 2016 of the company were audited by XYZ Anderson Consulting.

SOURCE OF FINANCIAL INFORMATION

The company provided to us 2017 interim financial data. Our contact person was: Mr. Ivan Ivanov, accountant, E-mail: Ivanov@primernakompaniya.bg

Financial Opinion

Credit Information:

Modes of Payment:

Payments are made within agreed terms.

Debt Collection:

No debt collection cases are registered against the company.

Bank Distraints:

No shares of the company are under bank distraint.

Unpaid Taxes/ Contributions to Government:

There is no publication about overdue unpaid taxes.

Involvement in Legal Disputes:

There is no publication about legal claims or disputes against the company.

Other Payment Information:

No adverse payment information is available.

Branch Indicator:

The company's payment behaviour is average for the branch.

Credit Risk Ratings:

General Payment Assessment:

B+

Comment:

General Payment Assessment of the monitored company remained unchanged during the last 6 months due to no changes in business environment, financial indicators or payment incidents.

Financial Opinion:

B

Comment:

Financial opinion of the monitored company remained unchanged during the last 6 months due to no changes in business environment, financial indicators or payment incidents.

Credit Limit:

EUR 80 000.00 (for 30 days)

Comment:

Remained unchanged during the last 6 months.

Explanation of Ratings:

Rating	Description	Risk Class
A++	Lowest risk. Excellent business. High credit term.	
A+	Lower risk. Old established, stable company	LOW RISK
A	Low risk. Secured business on uptrend	
B++	Risk below normal. Reliable business. Usual credit term.	
B+	Normal risk. Business on uptrend	MEDIUM RISK
B	Normal risk. Average creditworthiness	
C	Risk above normal. Caution in dealings. Short term only	
C-	High risk. Full security only	HIGH RISK
D	Higher risk. No credit term to be granted	
F	Highest risk. Company on the verge of bankruptcy	
NOR	No rating. Information is insufficient	NO RATING

Disclaimer and legal notes:

This report is prepared by imoe> Information Agency Central and Eastern Europe.

Registry note:

imoe> is registered as imoe> Informationsagentur Mittel- und Osteuropa GmbH at the Local Court of Hanover (Amtsgericht Hannover),
Registry No.: HRB 200043,
Executive Director: Nicola Stobbe.

All information given in this report are furnished and provided in confidence for your business and exclusive use for legitimate purposes only and shall not be reproduced or re-distributed in any manner whether mechanical or electronic without the permission of imoe>. Neither imoe> nor its sources or distributors warrant such information nor shall they be liable for the use or reliance upon it.

*****END OF REPORT*****